## SWOT ANALYS/S

STRENGTHS WEAKNESSES

SWOT

OPPORTUNITIES THREATS

A SWOT analysis is a simple tool used to understand a business or project's position by looking at its Strengths, Weaknesses, Opportunities, and Threats. Here's a breakdown in simple terms:

### 1. STRENGTHS (WHAT YOU'RE GOOD AT)

These are internal factors that give an advantage.

 Examples: Strong brand, loyal customers, skilled team, good location.

### 2. WEAKNESSES (WHERE YOU'RE LACKING)

These are internal factors that put you at a disadvantage.

 Examples: High costs, outdated technology, limited resources, weak marketing.

# 3. OPPORTUNITIES (WHAT GAN HELP YOU GROW)

These are external factors you can take advantage of.

 Examples: New markets, trends favoring your business, weaker competitors, advances in technology.

### 4. THREATS (WHAT COULD HARM YOU)

These are external factors that could cause problems.

 Examples: New competitors, economic downturns, changes in regulations, substitute products.

### WHY WE USE SWOT?

It helps businesses or individuals plan strategies by focusing on what they're good at, improving weaknesses, using opportunities, and preparing for threats.

